Ayush N Patel

Passionate and result-oriented individual with keen interest in business, data, strategy and analytics.

About

Citizenship : Indian

DoB : 10/12/2001

Portfolio

LinkedIn

Github

Areas of Interest

Data Science
Business Analysis
Statistics
Economics and Finance

Technical Skills

Programming Languages

Python
SQL
C++

Operating Systems

MacOS
Windows
Linux

Education Qualifications

International General Certificate for Secondary Education
Sri Vani International School **|** Cambridge International Examinations | 2017

Pre-University College
HJKP **|** Karnataka State Board of Pre-University Education | 2019

BTech in Electronics and Communication
with Minor in Financial Technology
Manipal Institute of Technology | 2019 - 2023

Experience

Supply Operations Intern
Headout (May 2022 - July 2022)
- Worked on quality checks and setting up processes to reduce TAT on new product listings.
- Was part of a team of 3 which handled supply operations of regions whose GBVs cumulatively accounted for 54% of the company's GBV.

Business Development Associate
Urban Company (Jan 2021 - May 2021)
- Drove pan-India adoption of "Skin Services for Men" from 25% to 70% by centrally coordinating with the city teams.
- Saw a further increase of 10% in vertical revenue and reduced request loss for the service by 50%.

Business Analyst Intern
Urban Company (Dec 2020 - Jan 2021)
- Managed multiple city teams and centrally overlooked the successful pan-India launch of "Skin Services for Men" under the Men's Grooming vertical.
- Ensured an increase of 50% in income of the partners and also drove an increase of 15% in attach and revenue of the vertical.
- Gained recognition in my vertical for single-handedly ensuring smooth delivery and adoption of around 500 IKs; interfacing between the SCM, WH, operations & city teams; pro-actively setting up checks, refining and optimizing the processes by removing redundancies and excellent communication skills.

Experience

Senior Operations Intern
Urban Company (Sep 2020 - Oct 2020)
- Managed a group of 5 interns and trainers to ensure smooth onboarding and training of professionals.
- Ran a succesful pilot run in Mumbai of "Skin Services for Men" under the Men's grooming vertical and ensured that the average income of a partner increased by 50% and increased the vertical revenue and attach by 20%.

Technical Content Writer
GeeksforGeeks (Aug 2020 - Oct 2020)
- Wrote and published multiple technical articles for the organisation.

Projects

Hashout
Headout Internal Hackathon
Added a feature on the Headout app that matches solo travellers based on interests, age group and language.

Profitable App Profiles
Tools used - Jupyter Notebook
Analysis of Google Play and App Store apps to find a profitable mobile app profile.

Cryptocurrencies: An econometric study
Tools used - Jupyter Notebook
Econometric study on cryptocurrencies, providing statistically significant results for the volatility ofthe cryptocurrency market.

Extra Curricular Activities

Consultant - Team Lead
180DC Consulting, Manipal

Volunteer
Rotaract Club, Manipal

Volunteer
TechTatva

Volunteer
Revels